



JASH ENGINEERING LTD.

Contributing to a sustainable environment.....Worldwide !

Investor Presentation

Q1FY24, August 2023



Mahr
Maschinenbau



Shivpad Engineers
Pvt Ltd



This presentation and the accompanying slides (the “Presentation”), which have been prepared by Jash Engineering Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.

Agenda

1 Company Overview

2 Product Overview

3 Financial Overview

4 Business Outlook

Head Office at Unit 1 in Indore

JASH



Company Overview



- ▶ An **ISO-9001:2015 / ISO-14001:2015 / OHSAS ISO 45000:2018** certified company dedicated to offering varied products for use in Water and Wastewater Pumping Stations and Treatment Plants, Storm Water Pumping Stations, Water Transmission Lines, Desalination, Power, Steel, Cement, Paper & Pulp, Petrochemicals, Chemicals, Fertilizers and other process plants.
- ▶ Headquartered in Indore – India, Jash has five well-integrated state-of-art manufacturing facilities, four in India and one in the USA.
- ▶ Global presence with bases in India / USA / Austria / Hong Kong to serve our clients and help achieve the common goal of creating a sustainable environment worldwide for all time to come.

5 Manufacturing units

~950 Employees

₹ 415 Cr. Consolidated Sales 2022-23

1973 Incorporation of Company

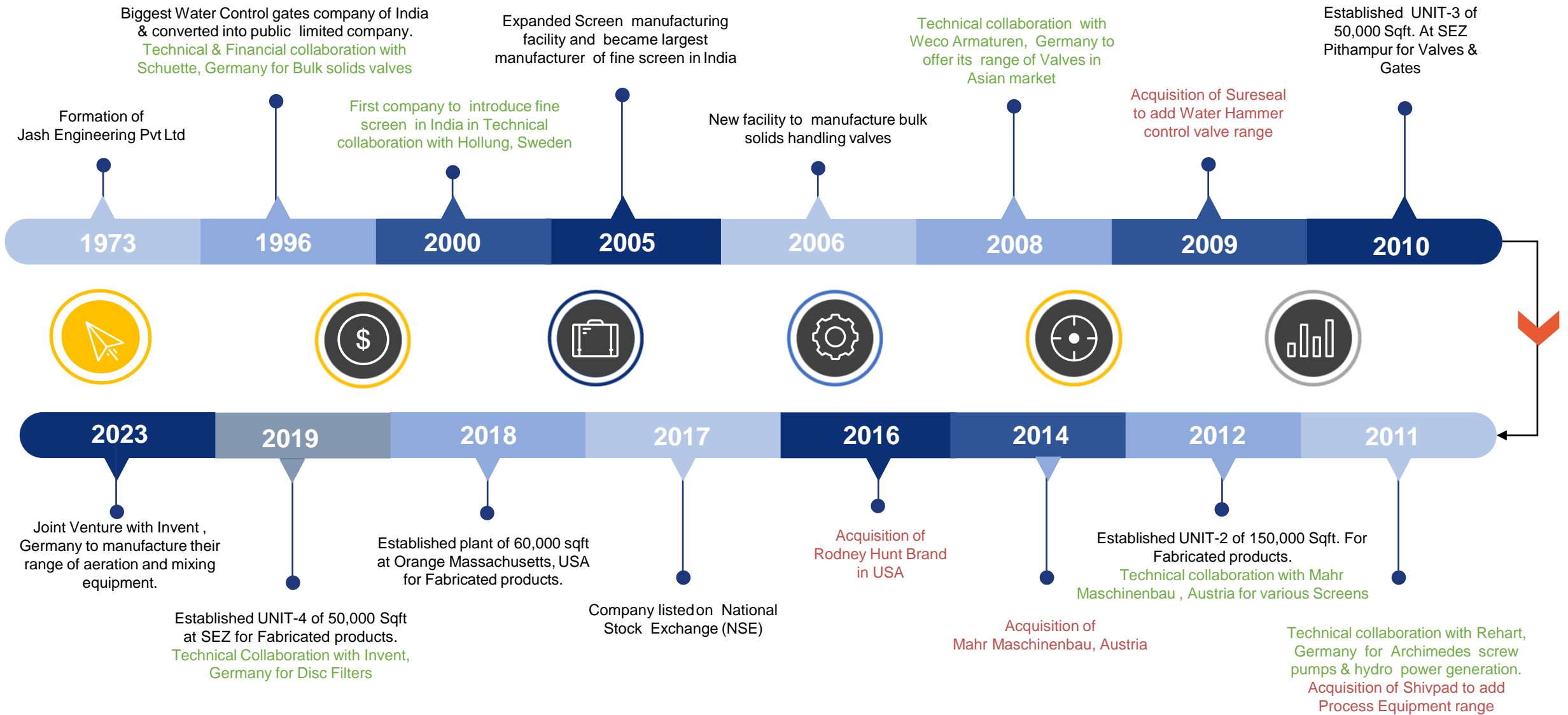
45+ Countries Global exports

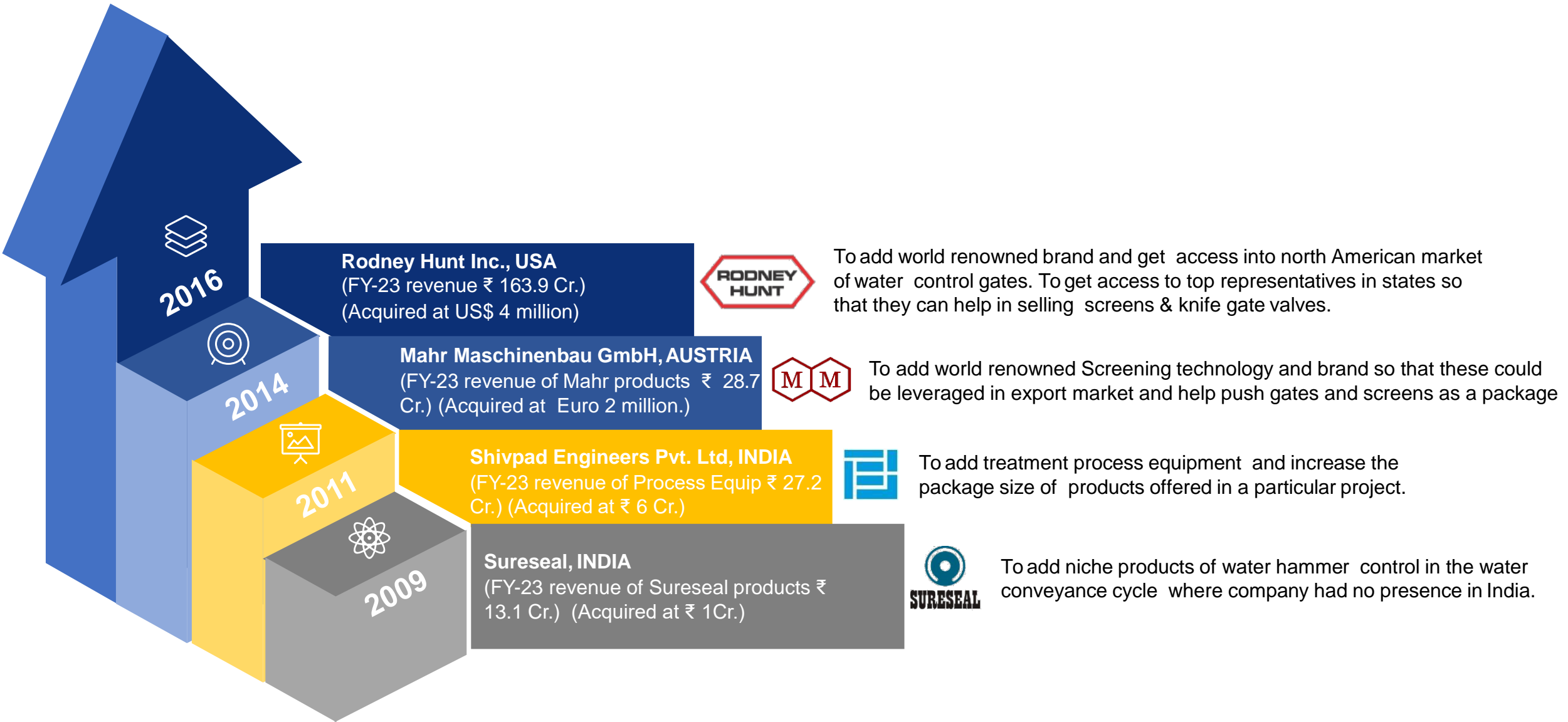
350+ Years of cumulative experience

Approved by Major Municipal Authorities in India and Abroad



Evolution of the company







Total Turnover Potential from existing facility

₹ 600+ Cr



UNIT-1 CAST PRODUCTS PLANT

**Built Up Area: 125,000 Sq. ft.
Turnover Capability : ₹ 75 Crore**



UNIT-2 FABRICATED PRODUCTS PLANT

**Built Up Area: 185,000 Sq. ft.
Turnover Capability : ₹ 250 Crore**



UNIT-3 SEZ PLANT

**Built Up Area: 75,000 Sq. ft.
Turnover Capability : ₹ 100 Crore**



UNIT-4 Rodney Hunt Plant

**Built Up Area: 50,000 Sq. ft..
Turnover Capability : ₹ 100 Crore**



Rodney Hunt Plant, Orange, MA USA

**Built Up Area: 60,000 Sq. ft.
Turnover Capability : USD 10 Million (₹ 80 Crore)**



Physical & Chemical testing of material

Positive Material Identification

Machine job with maximum size of upto 10,000 x 4000 x 1000 mm on CNC Machines

Bend & shear stainless steel up to 14 mm thick

Bath pickle stainless steel jobs up to 6000 x 2000 x 2000mm size

Shot blasting of carbon steel up to 5000 x 4000 x 20000mm

Flight Forming Machine for 5000 mm diameter

Casting weighing up to 20,000 kgs.

Fabricating capacity for jobs up to 50 tonnes weight

Laser Cutting Machine for plates upto 16 mm thick

Water jet Cutting of stainless steel plates upto 100 mm thick

Hydro-test sluice gates up to 5000 x 3500mm size and valves up to 3000mm

Flight welding machine for 4500 mm diameter x 24,000 mm length



Products Overview



Water intake Systems



Penstocks /
Sluice Gates



Open Channel
Gates



Downward Opening
Weir Gates



Flap Gates



Stop Logs

Heavy Fabricated Gates



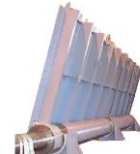
Bulk Head Slide
Gates



Roller Gates



Butterfly Gates



Crest Gates



Radial / Tainter
Gates



Bonneted Gates

Coarse Screening Equipment



Trash Rack



Jash MMR
Screen



"JMR" Multi-rake
Screen



Jash Back Rake
Screen



Suspended Trash
Rack

Fine Screening Equipment



Screenmat Step
Screen



Rotoclean Rotary
Drum Screen



Rotobrush Rotary
Screen



Mahr Percalator
Screen



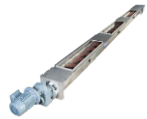
Travelling Band
Screen



Screening Conveying Equipment



Belt Conveyor



Screw Conveyor



Screw Conveyor with wash compactor



Jet Breaker Washer Compactor

Heavy Fabricated Gates



Bulk Head Slide Gates



Roller Gates



Butterfly Gates



Crest Gates



Radial / Tainter Gates



Bonneted Gates

Knife Gate Valves



Trash Rack



"MONO" Series Knife Gate Valve

Special Purpose Valves



Zero Velocity Valve



Air Vessel



Air Cushion Valve



Energy Dissipating Valve

Bulk Solid Handling Valve



Slide Gate Valve - Version ZFB



Swing Gate Valve - Version KU



Double Flap Valve - Version DFG



Fabricated Slide Gate Valve-VEG



Slide Gate Valve-ZFS



Process Equipment



Detritor



Slow speed floating aerator



Clarifier



Clarifloculator



Slow speed fixed aerator

Hydro Power Equipment



Hydropower Screw Generator

Screw Pumps



Archimedean Screw Pump

Filtering Equipment



iFILT® Diamond Disc Filter

Water intake systems



Storm water pumping stations



Water & waste water treatment plants



Irrigation systems



Power plants



Paper & pulp plants



Petrochemical plants



Steel plants

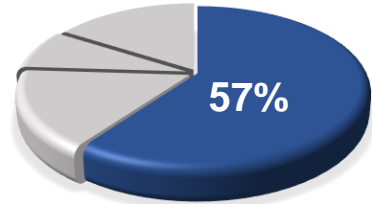




Product Offerings With Revenue Contribution (Q1FY24)



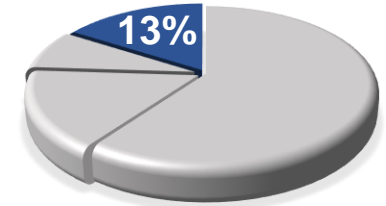
Water Control Gates



Revenue Contribution

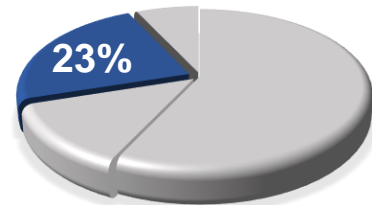


Screening Equipment



Revenue Contribution

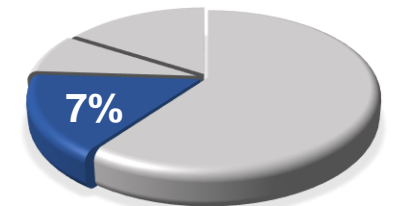
Valves



Revenue Contribution



Hydropower & Pumping, Process Equipment and others



Revenue Contribution

From predominant sales in single geography of India in early nineties, the company is today present in multiple (over 45 countries) regions with each region having significant contribution in turnover.

EUROPE & AFRICA
Q1FY24
2.74

USA
Q1FY24
25.92

MIDDLE EAST
Q1FY24
0.86

INDIA
Q1FY24
27.26

FAR & SOUTHEAST ASIA
Q1FY24
7.44



● Acquisitions ■ Manufacturing & Marketing Offices ◆ Subsidiary ▲ Regional Business Associates







Financial Performance

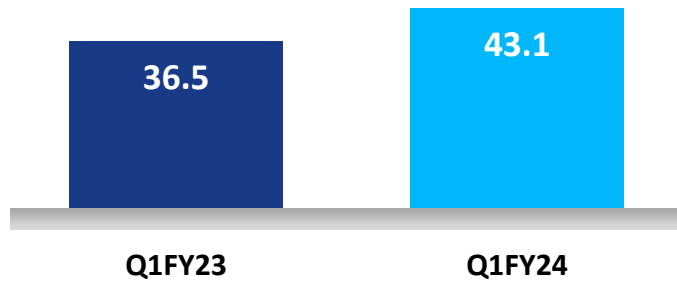


Standalone Performance – Jash, Shivpad & Jash USA

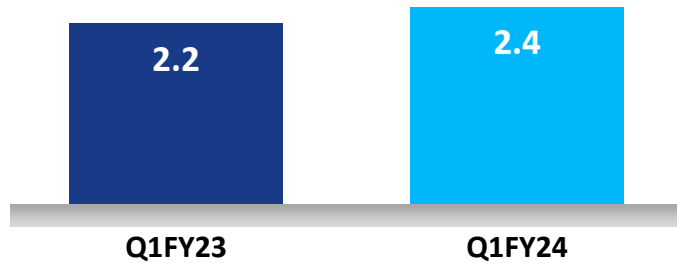


JASH ENGINEERING LTD.

Revenue (₹Cr)*

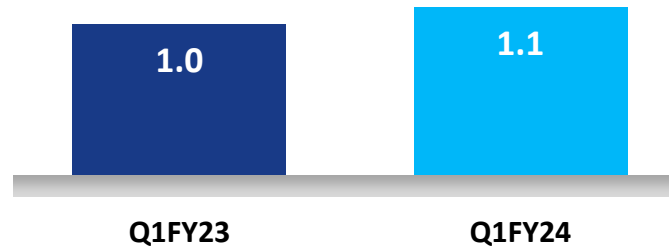


PAT (₹Cr)



SHIVPAD ENGINEERING PVT. LTD.

Revenue (₹Cr)

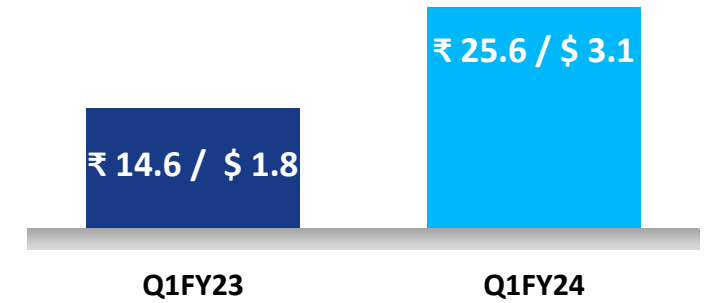


PAT (₹Cr)



JASH USA / RODNEY HUNT

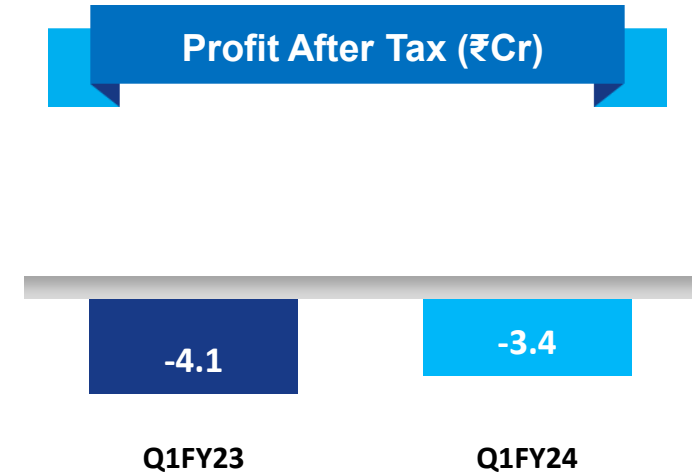
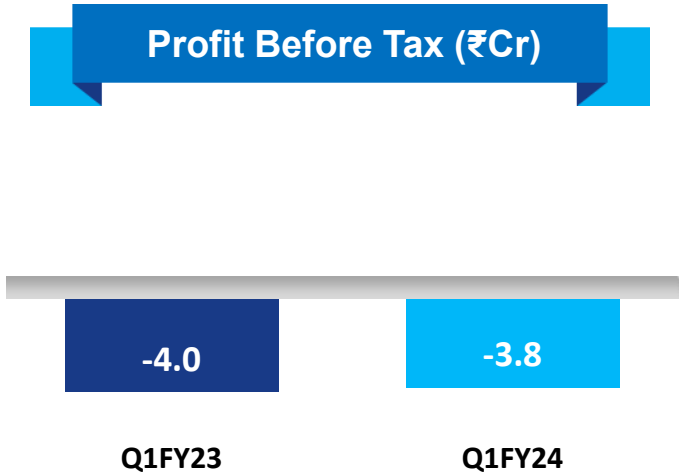
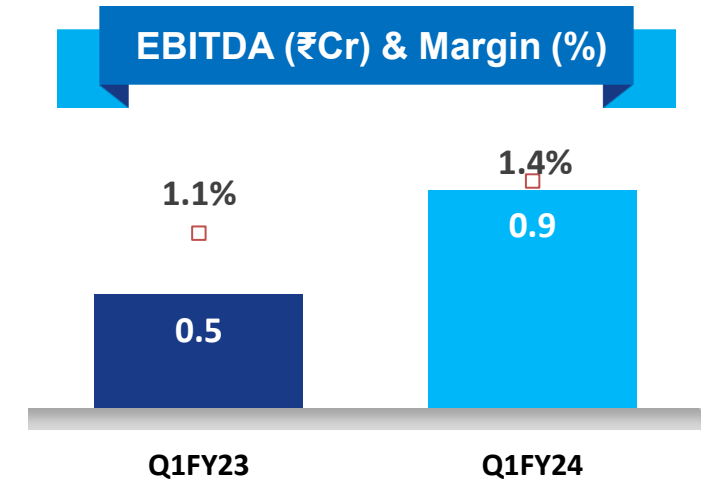
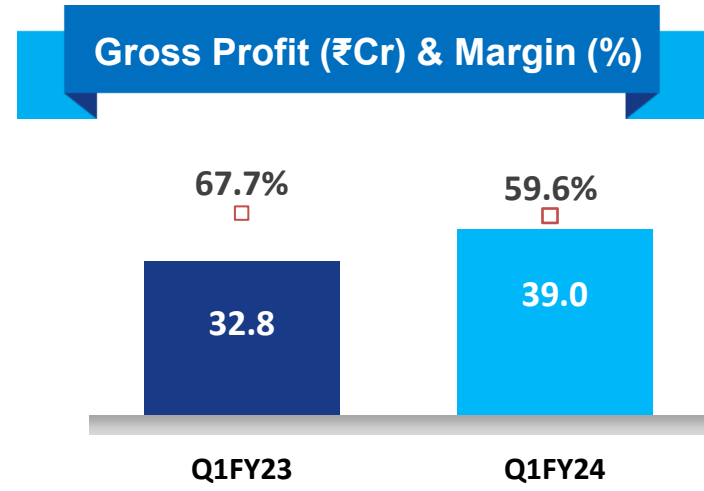
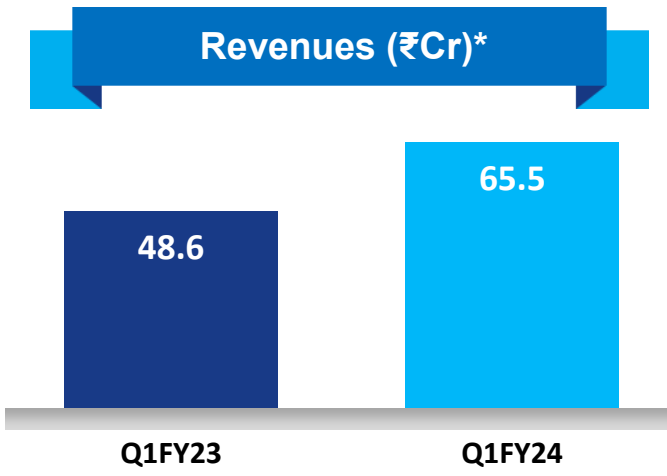
Revenue (₹Cr/ US\$ Mn)



PAT (₹Cr/ US\$ Mn)



* includes other income.



* includes other income.



Consolidated Income Statement



Particulars (₹ Cr)	Q1FY24	Q4FY23	Q1FY23	FY23	FY22
Total Income	65.5	173.9	48.5	415.2	373.6
Total Expenses	69.3	138.7	52.5	358.7	339.0
EBITDA	0.9	40.8	0.5	77.1	52.9
EBITDA Margin (%)	1.4%	23.5%	1.1%	18.6%	14.2%
Finance Cost (Net)	2.0	2.6	2.1	9.9	8.6
Depreciation	2.7	2.9	2.5	10.6	9.7
PBT	-3.8	35.3	-4.0	56.5	34.6
Tax	-0.4	2.4	0.1	4.8	2.4
PAT	-3.4	33.2	-4.1	51.8	32.2
PAT Margins (%)	-5.1%	19.1%	-8.5%	12.5%	8.6%
EPS (₹)	-2.8	27.6	-3.4	43.2	27.1



Business Outlook



Consolidated Order Book as on 1st August 2023





Consolidated Order Pipe Line as on 1st August 2023



ALREADY NEGOTIATED

UNDER NEGOTIATION





Consolidated Sales Outlook for FY 23-24



Combined consolidated sales is arrived at after deducting inter-company sales.



- *At Unit 1 Additional floor work is in progress and this floor will be inaugurated in end Sept 2023 to coincide with 50 years of the company*
- *At Unit 2 modifications and improvements to newly allocated SS Welding shop and setting up new Grit blasting facility for SS products*
- *At Unit 2 a new 10 ton capacity crane for Bay 2 has been ordered and is expected to be delivered by the end Sept and will be commissioned in October 2023*
- *At Unit 2 new SS Products assembly plant of approx. 28,000 square feet : This plant will be inaugurated in end Sept 2023 to coincide with 50 years of the company*
- *A new company Jash Invent India Pvt. Ltd., India will be incorporated by the end Sept 2023 and would be capitalized by Sept 2023*
- *Due to marketing requirements, it is felt that merging of Shivpad with Jash will lead to improved business opportunities for Shivpad product line. Detailed analysis is being carried out to evaluate the pros and cons of this move. A final decision will be taken by end Sept 2023.*
- *The company aims to acquire an 80% stake of Waterfront Fluid Controls., UK by the end Sept 2023. The process of Due diligence (legal/financial / tax) has been started and is expected to be completed by the end August*

Mr. Pratik Patel

Managing Director

“The first quarter results are always subdued due to the nature of the industry because major revenue is booked in the 3rd and 4th quarters of the financial year. Significant material which was ready for delivery could not be billed because of inability of the clients to pay and take delivery in Q1. This affected Q1 revenues.

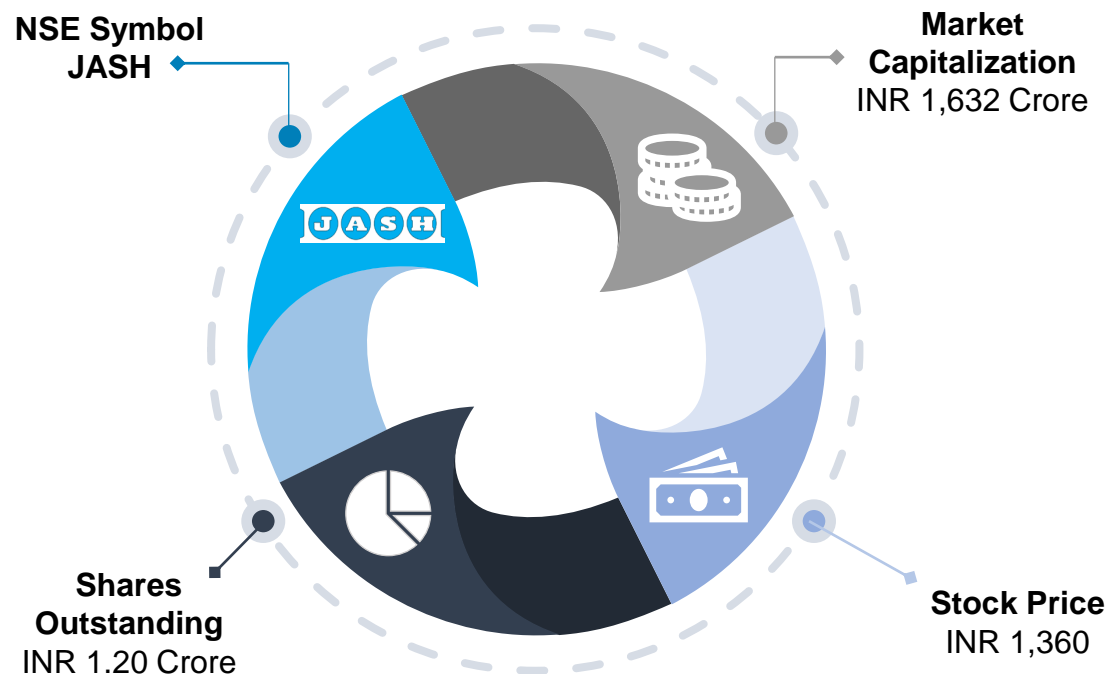
There has been reasonable growth of 18.3% in standalone revenue but lower dispatches from subsidiary companies have subdued the 1st quarter consolidated results. However looking to the billing already achieved till date in Q2 we are quite confident of significant jump in Q2 revenue on standalone as well as consolidated basis.

Improvement in Q1 profitability on standalone basis augers well for annual profitability because in subsequent quarters revenue is expected to grow at a sustained pace. Profitability of subsidiary companies is expected to significantly improve as their Q2 revenue improves.

In the current year we are quite optimistic about meeting the projected revenue and improving the profitability on standalone as well as consolidated basis.

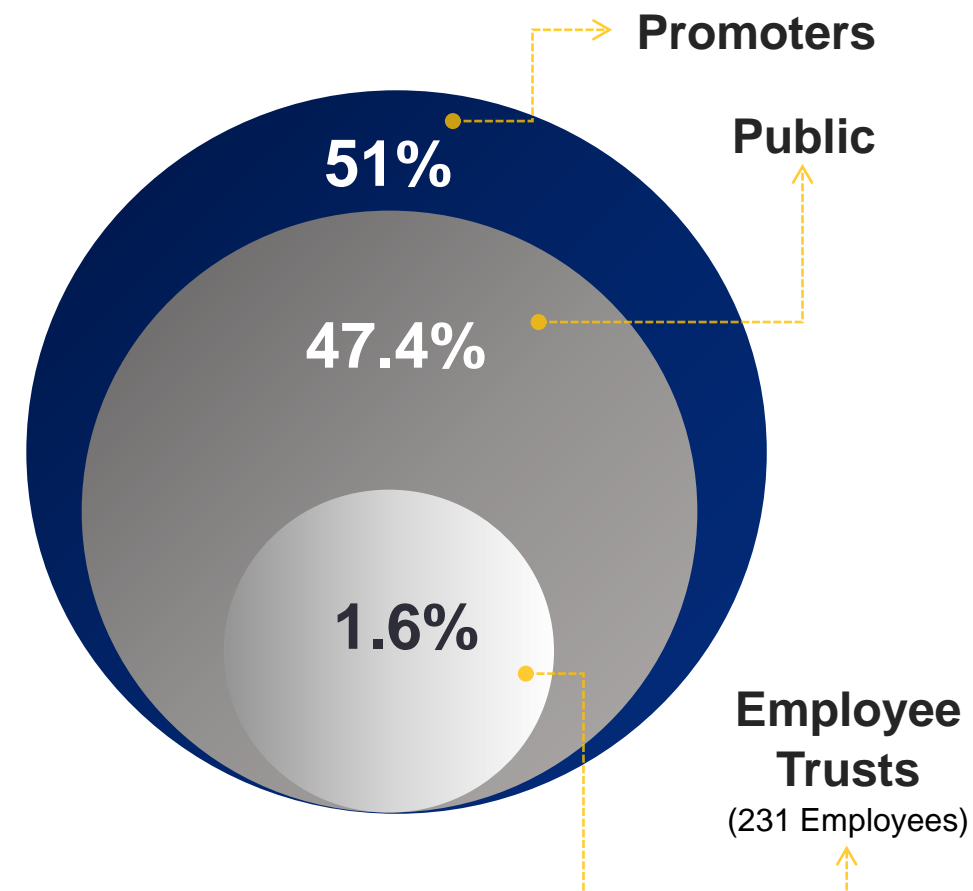
STOCK DATA

(As on 11th August 2023)



SHAREHOLDING PATTERN

(As on 30th June 2023)



THANK YOU

FOR MORE INFORMATION, CONTACT



Dharmendra Jain
Jash Engineering Limited
E-mail: dharmendrajain@jashindia.com
Ph.: 0731-6732700, 0731-2720143

Siddesh Chawan
Ernst & Young LLP/ Investor Relations
E-mail: Siddesh.Chawan@in.ey.com
Ph.: +91 022 6192 0000

JASH ENGINEERING LTD

31, Sector-C, Industrial Area,
Sanwer Road, Indore,
INDIA.
Ph. No. +91-731-2720143, 2720034
Email: info@jashindia.com
Website: www.jashindia.com

RODNEY HUNT INC

46 Mill Street,
Orange, MA 01364, **USA**
Ph. No. (978) 633 4362,
Email: orange@rodneyhunt.com
Website: www.rodneyhunt.com

JASH USA INC

6200 Savoy Dr Ste 750,
Houston, TX 77036
USA
Ph. No. (281) 962 6369,
Email: sales@jashusa.com
Website: www.jashusa.com

MAHR MASCHINENBAU GMBH

Kupferschmiedgass 8,
A-2201 Hagenbrunn,
AUSTRIA
Ph. No. +4322463521
Email: office@mahr.at
Website: www.mahrmaschinenbau.com

SHIVPAD ENGINEERS PVT LTD.

3/86-E, ATC Street, 2nd Main Road,
Ambattur Industrial Estate, Ambattur,
Chennai, 600 058, **INDIA**
Ph. No. +91- 44-4860 6201/48606203
Email: sales@shivpad.com
Website: www.shivpad.com

E&M JASH LTD.

905, Silvercord Tower 2,
30 Canton Road, Tsimshatsui,
Kowloon,
HONG KONG
Ph. No. +852 2375 3180
Email: office@eandm1jash.com
Website: www.eandm1jash.com

